

## ***FORTRADE is looking for you!***

***Join one of Europe's quickest growing organizations and discover your future.***

***You are a career driven, pro-active individual and you know how to create a 'click' with other people? You're looking for continuous career development where you're able to earn serious financial rewards combined with promotions into management positions? You're a real entrepreneur full of desire to use his/her freedom and to qualitatively manage his/her time on the work floor? If your answers are 'yes', this might be the right challenge for you.***

Fortrade Ltd. was established in 2011, and has grown rapidly to become a leading provider of online trading solutions for individual and institutional clients. Based in the UK, authorised and regulated by the Financial Conduct Authority, we are innovators specialising in the development of trading platforms that are both technologically advanced and user friendly.

We offer our clients a wide range of trading instruments covering more than 150 currencies, as well as commodities, indexes and stock CFD's.

Fortrade Ltd. is experiencing a serious and continuous business growth. To keep up with newest market developments, we're looking for a talented:

### **Sales Executive for English clients**

**Location: Belgrade (our regional headquarters)**

The Sales Executive is an all round professional, responsible for potential clients which approach us to trade online on world stock exchanges. It's not a 'call center agent' and he/she is not looking for potential clients. Our potential clients approach us via professional marketing channels with strong interest to trade with one specific - or more different instruments and we provide them qualitative guidance in order to help the clients to be successful traders.

#### **Some of your main responsibilities:**

- Daily phone call communication with our **English** speaking clients and providing them all round updates about latest developments on global financial markets
- Presenting products and services to existing/potential **English** speaking clients and assisting them in using those services properly
- Advanced technical support in using of sophisticated trading platforms

- Reporting to management and creation of monthly/daily business plans
- Working in a state-of-the-art CRM database and other advanced software

### **What are we expecting from you?**

- Fluent or excellent **English** language
- Faculty degree (economic and finance degree are an advantage)
- Experience- or strong affinity with commercial approach
- Excellent communication and negotiation skills
- Professional attitude and understanding of client needs
- Will to gain new knowledge and skills, eagerness to bring yourself to the highest possible level with strong will to succeed
- Ambition to build career and to progress in company hierarchy

### **What can you expect from us?**

- Opportunity to build career in top segment of financial sector
- Very competitive salary package (excellent fixed salary + provision and an unlimited bonus scheme)
- Two weeks of training course as starting point of your career path
- Ongoing training, personal and professional growth
- Working in professional department, in a pleasant international office environment
- Being part of a rapidly growing, highly successful international company, full of advancement opportunities to management positions
- Integrity, flexibility, commitment and a bright future in a top segment of business that becoming more and more popular worldwide

### ***Fortrade Ltd: If not now, when?***

If you want to become part of Fortrade Ltd, **send your CV with photo in English to [sasha@fortrade.com](mailto:sasha@fortrade.com)**. We wish to emphasize that the place of employment is at the company regional Client Support Center in Belgrade, Serbia. Please note that only short listed candidates will be contacted.

***Wake up and create a career that you've imagined.***