# Get involved in just 3 Steps!

- . Apply on www.erasmus-entrepreneurs.eu;
- 2. Select a contact point in your country;
- **3.** Get in touch with a new entrepreneur abroad and agree on the exchange project (i.e. dates, objectives and activities).

# You are now ready to start your exchange!

#### Need further information?

Contact the Erasmus for Young Entrepreneurs
Support Office

support@erasmus-entrepreneurs.eu

www.erasmus-entrepreneurs.eu

Thanks to the excellent job of the new entrepreneur and to the new network established, my company can expand its activities and markets.

Chris Devos, Belgium, owner of a consultancy firm on energy use



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An initiative of the European Union



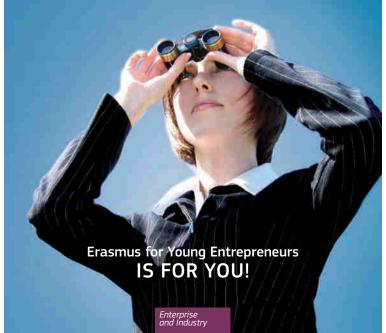
Erasmus for Young Entrepreneurs

#### Host Entrepreneur

You want to expand your business, or enter other European markets

You want to get in contact with other entrepreneurs

You wonder how to get some fresh ideas for your business



### Erasmus for Young Entrepreneurs: WHAT IS IT?

Erasmus for Young Entrepreneurs is an exchange programme for entrepreneurs financed by the European Union. The person you host gets a grant, and there is no charge to your company.

This offers you the opportunity to share experiences with new entrepreneurs who will work with you at your own company base. The exchange lasts for between one and six months.



We got on so well with the new entrepreneur, that we are now partners with her company in Madrid.

Laura Bayford, United Kingdom, owner of a legal consultancy

# WHY HOST A NEW ENTREPRENEUR?

You can get input from the fresh ideas and new skills of a motivated new entrepreneur. You can tap into the knowledge of other European markets

and develop your international contacts, without moving from your office. The exchange could be the starting point to find new opportunities for your business.

The programme is an opportunity to learn, create successful partnerships with new entrepreneurs and share expertise.

Laura Vivani, Belgium, owner of a legal consultancy

## Erasmus for Young Entrepreneurs: IN PRACTICE:

The programme is run by a network of local contact points, including Chambers of Commerce, incubators and other organisations that support businesses present in the different European Union countries.

Once you have completed your online application and get accepted for the programme, the contact point you will have chosen in your country will help you to find a new entrepreneur that matches your requirements.

The new entrepreneur will spend time at your company, contributing to its development, while you will be sharing your entrepreneurial experience with them. This will be a personal commitment you cannot delegate to someone else.

There is a contact point near you that can help you throughout your application. To find it, go to "Your local contact point" on the website.

# I would like to expand my company, but I need some fresh ideas. Cooperation Experience Fresh-ideas Collaboration I have developed my business and I am also ready to explore other European markets. Host Entrepreneur I would like to start my own business, but there are so many risks involved. I need some guidance. I now have the knowledge to set up my own business!

#### IT IS A WIN-WIN OFFER!

#### YOU CAN:

- ▶ Develop international contacts
- Work with a serious, motivated new entrepreneur with fresh ideas
- Acquire knowledge about foreign markets
- Find innovative solutions to improve your business
- Discover potential cooperation opportunities
- Expand your business to another country

#### You can take part in the programme as a HOST ENTREPRENEUR if:

▶ You are a permanent resident in one of the European Union countries:

- ▶ You are the owner-manager of a small or medium sized enterprise or a person directly involved in entrepreneurship at board level:
- ▶ You have been running your own company for several years;
- ▶ You are willing to share your knowledge and experience with a new entrepreneur and act as a mentor.